• IF YOU SAY SO "Be the hero of your own story." - Joe Rogan

Politicians lie, cheat, and steal—corporations too. The system can't be trusted. We have to look out for ourselves, here and now. Why not have fun doing it? I wish we could solve society's problems, but a lot of people suck, and there's no way the system is going to change.







NUKES CONTENT



The content in YouTube Gaming points to a **widespread, salient narrative about nukes** that regularly reaches IYSS...



...and is reinforced in the cartoonish villainy of nuclear attack in TV shows.

If You Say Sos visit social media sites **every day** more than other audiences.



65% of persuadables are on YouTube



47% of persuadables are on Instagram

OPPORTUNITIES

The biggest narrative opportunity for If You Say So persuadables is to take the existing aware-but-cynical narrative and add a nuclear weapon-free future to it. This audience knows that nuclear weapons are a clear danger but believes that unhinged, powerful individuals like Trump or Putin will destroy us all no matter what we do.

We should pick up the story and **show** how denuclearization is possible.



OPPORTUNITY AREAS





YouTube explainers - without a





Life's a grind and never fair, but you've got to keep going. We play by the rules. We learned to treat others right, and that family comes first. With a little faith & some hard work, there's no reason this country's problems can't be solved.



Demographics for Persuadables



Core Values & Interests



Nukes Content



Nukes content has really high reach in news, especially on TV. Anywhere from 10% to 30% of everyone we see watching national TV news in our panels each day sees something about nuclear weapons.



TV > Social

Since Tough Cookies spend less time on social than other audiences, TV is the best place to reach them.



43% of persuadables are on YouTube



23% of persuadables are on Instagram

Bible Study Tools

modernfamily

Bible **Gateway**

Tone & Opportunities

Persuadable Tough Cookies are bought-in to the urgency and nature of the threat, but they don't believe the apocalypse is avoidable. We need to find and tell them a story of a more hopeful future.





TOUGH COOKIES



station."

NCIS

ır Weapon' At U.S. Democracy

and put it or

rump's loy Show more

JEFFREY CLARI

Caring for future generations, especially our children and grandchildren, is an important value

nukes."

NEW ORLEANS



Emphasis on God and a responsibility to care for His creation

not to give away anything to

Revelation 6:8

I looked, and there before me was a **pale horse**! Its rider was named Death, and Hades was following close behind him. They were given power over a fourth of the earth to kill by sword, famine and plague, and by the wild beasts of the earth.

en death and Hades were own into the **lake of fire**. The **lake of fire** is the second death.

Who Was Joe Prophet and V He Prophesy? Joel Ryan

HRIS HAYE

sky news

sky

People Power

All kinds of people coming together in community can fix the system.

"THIS IS NOT A MOMENT, IT'S A MOVEMENT."



Demographics for Persuadables



A Day in the Life

This audience loves fun, gaming, culture, music, education, national news, and local mobilization/activism.



Playlist of Top Artists (click or scan)





60% OF PERSUADABLES ARE ON YOUTUBE

O)

44% OF PERSUADABLES ARE ON INSTAGRAM

J

19% OF PERSUADABLES ARE ON TIKTOK Russia and weapons of mass destruction

What is the difference between nuclear fission and radioactive decay?

Pelosi asked the Pentagon about preventing Trump from using the nuclear codes.

Trump won't hand Biden the nuclear football. Here's how the handoff will happen.

Nukes Content

This audience consumes a lot of "nukes" content in the news — but they want to know where to go from here. They are consistently progressive on social issues, vote regularly, and believe in collective solutions to social problems.

Opportunities

People Power already comprises the majority of the opportunity zone. They already self-educate but need futurelooking solutions to start organizing their community toward a weapons-free future.



Core Values

playing

creating

learning

imagining







Young online personalities (often men) teaching or reviewing a subject directly to the camera

Citv

Explicit calls-to-action for groups to unite on and create change

Comedians are political pundits covering current news

NERG

BECOMING

CONNELL'S





Trump won't hand Biden the nuclear forthall Hara's how Lengthy, in-depth the hando

analysis of world events, often Hawaii considering structural sion cant damage and causes and effects About l Sent in Error

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ation but you can hat to do and

McConnell Wants Corporations Out of Politics Unless He Benefits

Bomb - Hiroshima - BBC

WAR WITH CHINA

with China: Are we closer than we think? | Under Investig

What are the functions of a moderator and control rods in a nuclear reactor?

Open in App

Gold Codes

A nuclear weapon is a device that uses a nuclear reaction to create an explosion.

IISTORY

Quora

Is it legal to build a nuclear reactor as long as I don't have uranium?

Russia and weapons destruction

TE3 News Tonight Wikiped on HB©

MON-THURS AT 7:30PM

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ISNB

rut Explosion: Massive Blast Injures Thousands in Cap s • Aug 4, 2020 • A massive explo on at Le